



371 Linkville Rd • Johnstown, PA 15906 Office: 814.539.3089 • Fax: 814.539.3096

Please consider the following when getting competitive bids:

Over the years of service Danchanko Inc. has researched a process that we believe will be most sustainable to your concrete project. We know that we go through greater lengths than any other company to ensure the best in quality and superb customer service. Please be advised concrete work is a specialized trade and only should be tackled by someone with extensive knowledge in the industry.

When comparing our company to other please keep a few things in consideration:

- (1) How are they going to remove your existing concrete or ground? Do they have proper equipment and know how to do this?

Proper excavation and preparation is very important. We have invested in heavy equipment and trucks to get you job done in a timely manner.

- (2) Are they going to install sufficient gravel base?

Minimum of 4" of gravel in most cases is required

- (3) Do they understand how to set grade and keep water running away from your home?

We have accurate laser tools so we keep the grade running in proper direction.

- (4) Is steel reinforcement being used?

In most cases this is a must and fiber reinforced concrete is not a substitute. All of our flat work we use 10-gauge reinforcing wire.

- (5) How thick is the concrete?

Like to see 6" but at least 5" for driveway application. 4" on walkways.

- (6) What's the PSI of concrete being used how is the finish?

We use nothing less than 4000psi premium mix and our control joints are done with a hand tool. Danchanko Inc. is well known for excellent finish work. Our finishing techniques are a trade secret and have been perfected over the course of many years.

- (7) Sealer work -

We use a cure and seal. This product goes on the same day we pour. It helps slow down the curing process and helps protect you slab.



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(8) Clean up and tidiness of job site (obviously a must)

(9) Do they understand what water to cement ratio is and proper finish technique?

There is a lot of ways to cut labor cost to by speeding up or rushing the concrete finish. This will jeopardize the integrity of your slab. Problems won't start until well after contractor leaves job and is paid.

(10) Last but certainly not least – Is the company capable? Do they have the tools and equipment to get the job done in a timely manner? Did you check references?

Here at Danchanko Inc. our work is built to a standard, not a price. We are an old fashioned and a family run business. We still take pride in our work and look at every finished job as a master piece. We understand you have budget and keeping the cost down is very important. However, doing this type of work is a major investment in your property. If you skimp on the major details and quality of material, you'll pay for it in the long run. Although no one can guarantee concrete, we developed a process that will give you the highest quality job for your hard earned money. All we ask is that you evaluate this when making your decision.

Thank you for taking the time to read this

Sincerely,

Matthew Danchanko

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